



Elevator Pitch

You can use this in preparing for your client interview.

A well-crafted elevator pitch is a powerful tool that can significantly enhance your professional and business interactions. It's a concise, effective way to communicate your value proposition, build relationships, and seize opportunities in various settings.

State a brief professional background

Ex. I am a software engineer with over five years of experience in developing innovative applications.

I believe I am fit for the role of Senior Developer at your company because of my extensive background in both front-end and back-end development, particularly with JavaScript and Python.

I am capable of leading cross-functional teams to deliver high-quality software on time. My abilities and skills include expertise in agile methodologies, problem-solving, and effective communication, which have been critical in my previous roles. One of my significant accomplishments was leading a team that developed a customer relationship management system, which increased client retention by 20%.

I am confident that I am the right candidate to drive similar success at your company.

Thank you for considering my application.

Prepare at least 2 questions you can ask the client at the last part of the Q and A

These are just examples:

Could you tell me more about the key challenges the development team/your business currently faces and how this role can support them?

What are the most important qualities you are looking for in the ideal candidate for this position?"